

# THE BATON

Coverage of Middough company news, safety messages  
and the latest announcements from our offices nationwide

**middough**  
Performance You Trust™

## Welcome Our New Buffalo Office

Middough announces a new office in Buffalo, NY. The office expands our ability to offer services to its fast growing base of clients, as well as continuing its efforts to better serve the industry. The new office address:

2420 Sweet Home Road, Suite 110  
Amherst, NY 14228  
Ph: 716.691.6406  
Fax: 716.691.6407

For more information or to contact the Middough Buffalo office send an email to [contactus@middough.com](mailto:contactus@middough.com).



Middough is now Tweeting on Twitter. We publish and share information about significant happenings of the company and items of interest that affect our profession, industries, clients, and prospects. You can view our tweets by following us [@middoughinc](https://twitter.com/middoughinc).

## The Major Projects Group in 2012

Over the past several years, the size and complexity of projects that Middough executes has continued to grow. Middough is currently helping deliver multiple projects with a Total Installed Cost (TIC) of greater than \$100 million and we are participating in projects valued in aggregate of more than \$2 billion in TIC. As a result, the Major Projects Group (MPG) has grown through expanded leadership and staff, added infrastructure and

## Associate Announcements

The Philadelphia office has added **Gregory Cheney, PE**, as business regional manager, to manage business development and branch office operations to generate new business for the Industrial Business.

The Buffalo office has added **Joseph Ciccarella, PE, CEM**, as senior project manager. Joe brings over 15 years experience in the power generation, heavy industrial, and transportation sectors.

**Christopher G. Piotrowski, PE, PMP**, joined Middough as major projects manager in the Chicago office. He has over 35 years of experience in the management of complex design and construction projects. His project management experience includes all project delivery methods; A/E only, construction only, AEPC, AEPCM and design/build.

tools, and improved processes and capabilities.

The core of the MPG operational focus this year has been enhancing our project controls. New project controls specialists have been added in several offices to help plan and manage projects, and their use of tools such as the @Risk™ probabilistic cost estimating methodology, and expanded use of Primavera P-6 cost and resource management have enhanced our ability to execute. In addition, regional management resources have been added to organize, train, and lead. Built on the strong foundation of our growth, recent experience, and business backlog from 2011, Middough's MPG looks to grow even more in 2012.

What resources can the MPG provide for any project or program?

- Project Management
- Estimating
- Planning and Scheduling
- Procurement
- Cost Engineering
- Safety Planning and Management
- Quality Assurance
- Construction Management
- Start-up and Commissioning

"Our Company as a whole is demonstrating our ability to perform multiple large assignments. In addition, Clients are asking us to deliver more comprehensive services including procurement and construction management. The MPG continues to grow while meeting those expectations." *Carl Wendell*

For more information on MPG capabilities, experiences, and projects, click [here](#) or e-mail [mpg@middough.com](mailto:mpg@middough.com).

## Safety & Performance

Middough has recently received several safety awards from organizations whose members include existing and prospective clients.

The Three Rivers Manufacturers Association, in Joliet, presented Middough with the "Award for Meritorious Performance" for working the entire year of 2010 without an OSHA reportable injury in the facilities represented by their membership.

The Northwest Indiana Business Round Table (NWIBRT) presented Middough with their "Achievement" award for having an OSHA total recordable injury rate below the national average, having an Experience Modification Rate (EMR) less than 0.9, and for having a safety management system that meets or exceeds the requirements of the NWIBRT.



**Peter D. Sortisio** joins the Buffalo Industrial Business as senior technical manager. Pete has over 26 years experience providing engineering support for capital and maintenance projects associated with repairs at integrated steel mills throughout North America.

### About Middough

Visit us online for in-depth information about Middough.

- [Disciplines](#)
- [Locations](#)
- [Newsroom](#)
- [Overview](#)
- [Performance You Trust](#)



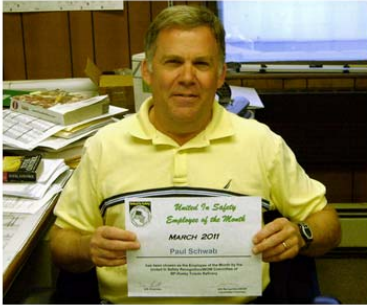
Middough has completed the year with only one OSHA recordable injury. This injury occurred in early January and we have now worked over 1,500,000 hours without another OSHA reportable injury.



The Middough Philadelphia office received a "Citation of Merit" safety award from the State of New Jersey. This recognition for working a full year without a lost time injury or illness was presented by the Governor's Occupational Safety and Health Awards Program. It is a well earned reward for the dedication and attention to detail that Middough employees put into their work.

Thank you for the effort each and every one of you has put forth daily to work safely.

## United in Safety Recognizes Paul Schwab and Aaron Drake as Employees of the Month



Middough employees, Paul Schwab and Aaron Drake from our Toledo office, were recently recognized as "Employees of the Month" by the United In Safety (UIS) contractor safety council for his work at the

BP-Husky refinery in Oregon, Ohio.

Pictured: Paul Schwab

Middough was one of the founding members of the UIS group when it began four years ago. UIS membership has now grown to over 40 contractor companies representing over 1200 contractor employees. Paul was selected to receive this honor from this group of 1200 for his quick response to correcting potential problems and his efforts in making the refinery a safe place to work.

## Significant Milestone Achieved

Middough received a safety award for safe work at the BP-Husky Toledo Refinery. All contractors working at BP-Husky achieved a significant safety milestone this past Summer, when we reached four years without a lost time injury. The BP-Husky management team recognized this effort by personally handing out a plaque to each contractor honoring this achievement. The United in Safety (UIS) contractor safety committee hosted the event and gave a short presentation on what UIS



does for the refinery.

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## Industry Expert

Michael Turco, PE, BCEE, senior project manager in the Process Division in our Philadelphia regional office, is a contributing author of the new *Civil Engineer's Handbook of Professional Practice* recently published by Wiley and the ASCE Press. This is a brand new volume that was over two years in the making. It is intended as a reference for practicing civil engineers and can be used as a textbook for upper level and graduate courses in the subject. It covers many topics including ethics, business and management principles, contemporary issues such as sustainability and emerging technologies, and legal and contracting issues that confront all engineers. Mike contributed to the introductory and project management chapters of the handbook. Mike is a chemical engineer with an environmental engineering master's degree and an MBA.

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## Upcoming Tradeshow and Events

### **CES 60<sup>th</sup> Annual Design & Construction Conference 2012**

LaCentre, Westlake, OH

March 14

"Connecting Today's Growth to our Region's Future."

### **Food Automation & Manufacturing Conference and Expo 2012**

Sanibel Harbour Marriott, Fort Myers, FL

April 22-25

### **Interphex 2012**

Javits Center, New York, NY

May 1-3

### **AIST Tech 2012**

Georgia World Congress Center, Atlanta, GA

May 7-10

### **Electric Power 2012**

Baltimore Convention Center, Baltimore, MD

May 15-17



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1901 East 13th Street, Suite 400, Cleveland, Ohio 44114, USA